

"The last twelve years of economic growth have made UK companies complacent about consistent re-examination of their supply chains – but the next eighteen months are set to witness a dramatic reversal of the trend as the need to free-up capital takes on a new urgency..."



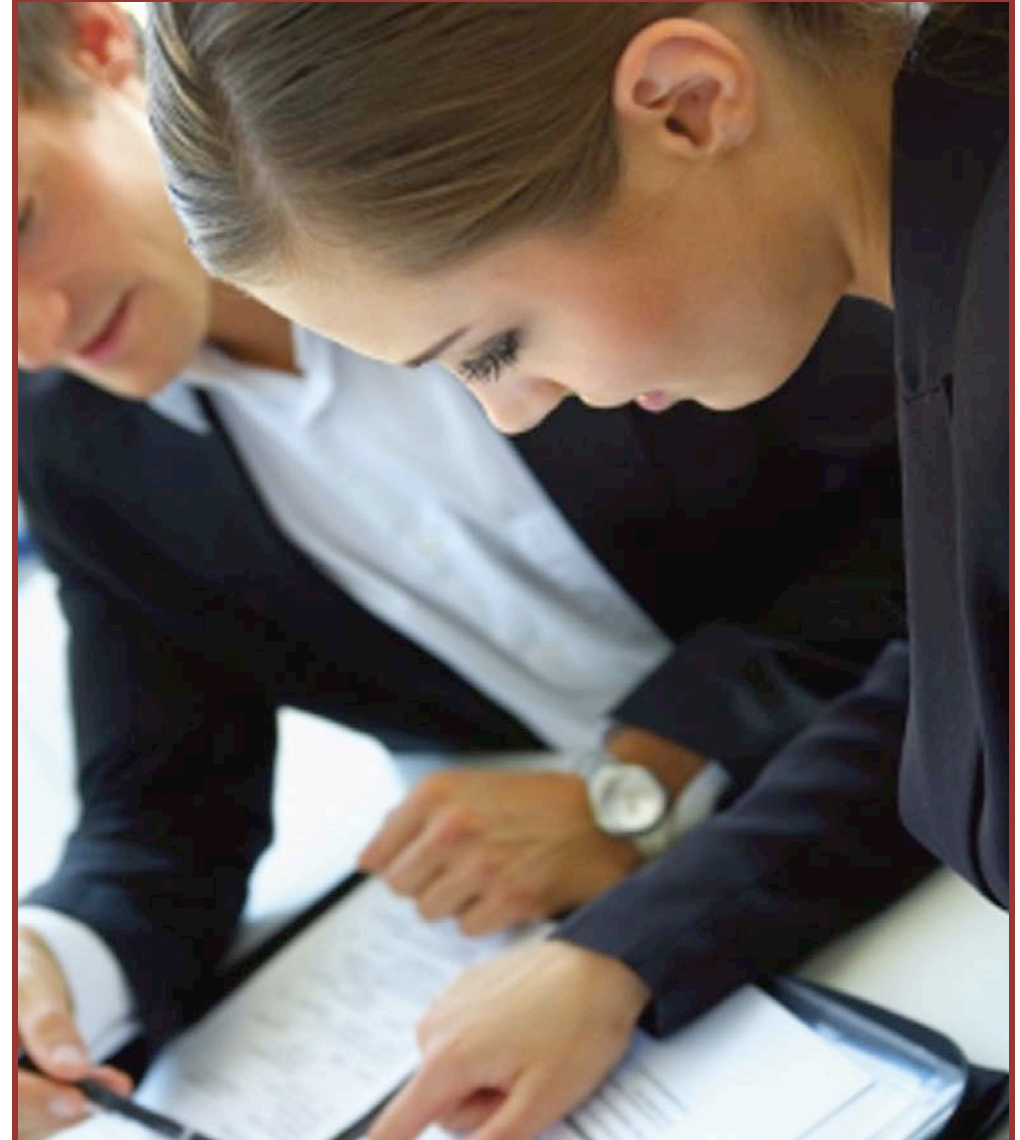
**Fraser Ironside, Global Business Development Director, Barloworld Optimus (a world class supply chain planning company).**

The Chamber is committed to helping clients build their capabilities for the challenge of international business, and offers a broad portfolio of services to do this including customised training, consultancy, advice on trade procedures and a programme of training workshops. Visit our website for more information.

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# Leading through quality

We are a knowledge business. We are dedicated to improving business performance through networking, professional development, and from scouring the memberships of the Chambers to seek out examples of best practice. And we'll share our learning with you to benefit your business.

- Are your imports and exports trouble free and profitable?
- Are you optimising costs in areas of your systems and procedures?
- Are you maximising your profitability and return on your investment in international trade?

*If you answered NO to any of these questions then we may be able to help you*

We can offer a FREE meeting with one of our consultants to help YOU identify improvements critical to the ongoing success of your overseas business.

Working with you in a collaborative way to gain a clear understanding of your organisation, we will provide you with a written report of our findings. YOU only pay if you ask us to implement any of our recommendations.

# Piecing it all together

Advice could include:

- Ways in which you could improve processes and procedures
- Financial analysis of your imports and exports to ensure accurate costing for improved competitiveness and maximum profit
- Ways to improve working across accounts, warehousing and import/export functions

